

SHRIMATHI DEVKUNVAR NANALAL BHATT VAISHNAV COLLEGE FOR WOMEN  
(AUTONOMOUS)

(Affiliated to the University of Madras and Re-accredited with 'A+' Grade by NAAC)

Chromepet, Chennai - 600 044.

M.A. HRM - END SEMESTER EXAMINATIONS - APRIL 2025

SEMESTER - III

**20PHRCT3012 - Counselling Skills for Managers**

Total Duration : 2 Hrs. 30 Mins.

Total Marks : 60

### **Section B**

Answer any **SIX** questions ( $6 \times 5 = 30$  Marks)

1. Define Counselling. Explain the need for counselling.
2. Explain in detail the skills required for a good counsellor.
3. Classify the Do's and Don'ts of counselling.
4. What is performance counselling? Illustrate with an example.
5. Show the difference between Empathy and Sympathy.
6. Compute the spiritual dimension of counselling.
7. Illustrate the difference between counselling and psychotherapy.
8. Examine the special problems in counselling.

### **Section C**

I - Answer any **TWO** questions ( $2 \times 10 = 20$  Marks)

9. Explain the Application of Counselling Organizational Situations.
10. Prepare the counselling process with suitable example.
11. Dissect the steps in assessing the clients' problems.
12. Examine the Counselling strategies and intervention.

II - Compulsory question ( $1 \times 10 = 10$  Marks)

13. Appraise the Emergence and growth of Counselling.

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